

ON THE MOVE

A little more adjusting!

Last month we spoke about the realignment of our engine management offering as we continue to work hard to remain "The best value in engine management". As part of that review we have made the difficult decision to exit the Cabin Air Filter business. As we grow with the SMP family, we found the CAF's were outside the focus we need to maintain on the core of our business. We want to thank all those who have supported and made this product group the success it has been and we apologize for the inconvenience a line change like this causes. Making space and staying focused on what we do best is how we intend to grow our business with you as we move forward!

Up and Coming Numbers!

Well, we've told you about what's going away now for two months. In July we are getting back on track of getting the "latest and greatest" numbers in your hands. The July edition of On the Move will feature the semi-annual "up and coming" list of the numbers with the greatest growth in the past 12 months! Be sure to check back for that list – and then stand by for new number announcements to follow in the next few months.

Do you know me?

Access to data is good! Many will have an idea about this little tool from the connector shape and number of pins. Many will be surprised at the prices and ease of use – and the capabilities.



Quick Tip of the Month!

Do you TSB? While out visiting some of our customers' stores over the past couple of weeks, I had several instances where manufacturer's Technical Service Bulletins were shared with me, or I had to research an issue and it led me to a TSB that addressed the concern. Access to this type of data can be invaluable in sorting out a diagnostic issue – or even a parts issue at the counter. Many shops use Mitchell or Alldata to access TSB information. Of course these sources have costs associated with them as the TSB's come bundled with a lot of additional tech data. You can get free access to TSB and recall information through the National Highway Traffic Safety Administration (NHTSA) website (www.nhtsa.gov). If you click on "recalls" at the top of the page you can then enter by VIN or Vehicle (year/make model) to find out about recalls or TSB's (listed as manufacturer communications). Interestingly, I ran across a few parts manufacturer recalls/bulletins as well! Another free source of information can be your parts manufacturer's websites. Many of these will offer the ability to look up DTC's (diagnostic trouble codes) and/or may also reference recalls and TSB's related to their products. When visiting a manufacturers' website, look around a bit. Go beyond the obvious catalog and cross reference data. With all the challenges of today's technology, spending a bit of time to develop good data sources can be invaluable when a customer comes to you with an issue. Stand by for more useful data and resources in future editions of "On the Move"!

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Tell me what you would like to see in future newsletters
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Do You Know Me?

This is a Bluetooth module that plugs into your OBDII port allowing you to read data on your smart phone. Read/clear codes, graphic data for RPM, temps and pressures and more (depends on car). These are now available with software for under \$10 – not a pro tool, but good basic data, cheap!